



# Rental360

## ACUMATICA SOLUTION FOR RENTAL OPERATIONS

PLATFORM SOLUTION that enables Acumatica partners to cover the widest range of Rental Operations and Business Requirements.

**Rental 360** is designed to streamline operations for companies who rent construction, industrial, medical, recreational, event, and sporting equipment.

### Get More from your Acumatica Practice

**Rental360** provides the opportunity to leverage your existing Acumatica skills into a rapidly growing industry.

Built on the Acumatica platform, **Rental360** is a flexible product that serves many different scenarios, allowing you to provide the product to your clients and compete in more deals with a single solution.

**Rental360** covers the complete workflow, billing, logistics and operational requirements that rental companies need.

### ***Acumatica Partners:***

*add **Rental360** to your portfolio of offerings and take advantage of the many markets this product serves!*

The Rental Opportunity

The trend to rent is increasing as companies are faced with fluctuating demand and seek out ways to reduce capital equipment costs. Some estimates show the industrial equipment rental market to be a \$33 billion industry supported by more than 26,000 businesses that rent equipment in the United States.

The potential market expands when you include other rental industries served by the solution such as motion picture and theatrical equipment, party and event supplies, and other capitalized items. Rental360 is flexible enough to serve rental only companies as well as companies that have rental operations as an auxiliary part of their business – such as dealerships, manufacturers and companies that rent, sell and service their products.

How Rental Companies Benefit

With Rental360’s all-in-one system, rental companies will no longer have to be burdened with maintaining separate rental and accounting systems, and can stop using separate spreadsheets for equipment tracking. With this all-in-one system, business owners get clear insight into business metrics and can use this information to increase profits.

Rental360 accommodates the wide variety of rental requirements and scenarios with advanced functionality and flexible design. Rental360 provides flexible billing, delivery and pickup ticket processing, equipment management, dual inventory processing, rental analysis and much more.

- Increase the efficiency of equipment rentals for maximum return on investment.
- Streamline the check-out/ check-in, exchange and delivery operations for better customer service and equipment utilization.
- Incorporate rental transactions into company operations – not stand-alone software or an isolated point solution.
- Avoid revenue and billing leakage with advanced billing options and controls.
- Track, manage and monitor equipment availability across multiple locations.
- Get insight into finances with cost reporting tools for equipment and operation.
- Create quotes based on the most current information.

Confidence You Can Count On

Because Rental360 is developed by an established Acumatica partner, your clients get a strong and reputable solution that offers support and customer service from experienced staff. NexVue has been serving customers for more than 25 years with hundreds of ERP deployments of our own, and over 3,000 customers on our other ISV solutions. Our customer retention rates are very high, as are our satisfaction rates with our VAR partners.

Built on the Acumatica platform, Rental360 is a flexible product that serves many different scenarios and can be sold into a wide variety of rental markets. Support is made simple with configuration, installations, upgrades, and service handled by NexVue, an Acumatica Gold partner.

Product Status

Rental360 is currently available in limited release with our early adopter clients. We anticipate general availability in Spring, 2017.



Rental360 Timeline

Ideal for Equipment Rental including: Construction, Industrial, Medical, Recreational, Events, and Sporting.



Rental360 covers 360° management of rental operations.





## About NexVue Information Systems

With 25+ years' experience providing feature-rich business applications, NexVue Information Systems has a reputation for outstanding customer satisfaction, experienced implementation services, and dependable support to our more than 500 ERP installations and 3000+ customers.

## Want to Learn More?

For information on product updates and to register for upcoming online product demos, contact us at (203) 327-0800, visit [www.nexvue.com](http://www.nexvue.com), or email [support@nexvue.net](mailto:support@nexvue.net) for more information.

## NexVue Information Systems

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